



3. Financial
  - a. Financial Status and Forecast Bill Beible  
 The 2019 \$15,000 loss has been revised to be a \$2500 gain. (PC, Ins, Website amortization)  
 2020 is estimated to have a \$18,000 loss. 2021 could have a \$45,000 loss with no changes.  
 JLR owes us the sponsorship money as well as the JJ \$27K advertising contract money.  
  
 The financial analysis is looking at a 5-year plan for the JCNA and JJ operating expenses.  
 Four different JJ proposals are being considered through 2025, with one recommendations  
 made to the BOD. Falling membership and e-publishing is also being considered.  
 The needed cash reserves are there. We just need to avoid drawing them down.
  - b. Set up a budget for 2020 and beyond Bill Sihler
  - c. Jag Journal Cost and Income Rob, Pete, Bill, Bill
  - d. E-Publishing Options and Proposal Peter & Rob
4. AGM and Concours Rules Timing
  - a. Proposal to drop the 2/3 vote for immediate implementation Bill Beible  
 We need an Escape Clause to allow the BOD to immediately revise any rule for  
 Safety, Insurance or other administrative reasons, not necessarily affecting  
 the operation of the events.
  - b. I suggested the Concours crew update the current Concours Bob  
 Rules to include one new Class for Electric vehicles. – Done for Concours
5. Sanctioned Event Rollup Jack  
 Many events have been canceled, postponed or rescheduled.
6. JCNA Website Jack
  - a. Further Upgrade
  - b. Membership Software and Functionality  
 The new website has been fully updated with the old and new date.  
 We are 90% there and Jack is validating everything and completing the updates.  
 The website costs and workload are being amortized so as to not affect a yearly budget.
7. Insurance Coverage Gary & Rob  
 We now have much improved insurance with a total value of \$5M Liability and including  
 Competition Insurance. Each entrant must have their own vehicle insurance, for more cost.
8. Membership initiatives and Growth Les  
 We need current members to recruit new members.  
 The old “Leaper Program” was used in the past to recruit members.  
 A “Buddy Program” would have each current member shepherd a new member into the local Club.  
 The Membership Committee needs to help increase membership.
9. Bylaw Issues and Clarifications John
  - a. Allow Online AGM and Voting (4 sections)
  - b. Secretary gets a vote.

10. Administrative Policy Issues
- a. AGM/IJF Advance Funding C-200-108 Les, Bill B.  
A provision needs to be made for a Club not reviewing their records and refunding part of the sponsorship money. Some have said that they need up to 120 days to finalize the books from an event. Some Clubs need the sponsorship money between a year and two ahead of time.
  - b. The Election Committee has their duties and responsibilities called out and approved at a previous AGM and needs to be incorporated in the Adm Policies.
  - c. Reinstating a Member. Carole made a nice proposal and I made a mistake when I wrote it into the Adm Policy. That needs to be corrected and probably brought back to a BOD Meeting.
  - d. The nominations and ballots had their timing revised to coordinate the JJ and elections.
  - e. JCNA is not accepting funds not related to the function of JCNA per the IRS rules.
11. Lines of Communication  
One member posted his car for sale on Bring a Trailer. He then posted an ad on the JCNA website and contacted the other local clubs asking to have it spread to all the other clubs as well.
12. Exec Committee  
MAL Application (SC)  
A private Executive Session took place.
13. AGM BOD Attendance: Dave and Carole will not be able to attend the AGM and Dean is questionable.

The upcoming JCNA BOD Meetings are Monday evening, Aug ~~21~~ 17, at the AGM, Dec 14, 2020  
7:00 pm ET, 4:00 pm PT

#### **Items to be brought up at the AGM in August**

- A. Bylaw Issues and Clarifications
- B. Administrative Policy Issues
- C. Financial Status and Report . . .
  - 1. Jaguar Journal Costs
  - 2. Dues Increase
- D. Strategic Plan

Bob Matejek  
JCNA Secretary